

Course Name: Industrial & Organizational Psychology

Course Number: PSY* E247

Credits: 3

Catalog description: The application of psychological techniques as related to business and industry with emphasis on: selection and training, motivation and morale, worker efficiency, analysis and evaluation of job performance, accidents, safety, leadership, and supervision.

Prerequisite, Corequisite, or Parallel: PSY* E111 and ENG* E102 or permission of instructor.

General Education Competencies Satisfied:

Discipline-Specific Attribute Code(s):

⊠ BHEL Behavioral Science elective

Course objectives:

General Education Goals and Outcomes: none

Course Specific Objectives:

- 1. Comprehend and analyze the relationship between psychological theory and direct practical application in the work environment
- 2. Demonstrate a knowledge of the behavioral and social sciences and their method
- 3. Describe various research strategies and the advantages and disadvantages of the uses of each
- 4. Demonstrate they have become familiar with the theorists and their contributions to the field of IO Psychology
- 5. Demonstrate that they have an understanding of the trends in IO Psychology
- 6. Demonstrate an understanding of sociocultural context and diversity.
- 7. Identify psychological principles that have been influential in one's life and work.

Course Content:

- 1. Theories of Human Behavior
- 2. Motivation
- 3. Partial Schedules of Reinforcement
- 4. The Technical Revolution in the Workplace
- 5. Redefining Work in the 21st Century

PSY* E247 Date of Last Revision: 04/03/2017



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